



**Don't  
mask  
your  
medical  
claims  
issues**

**Bring them to  
Hands-On Claims  
Training in New  
Orleans**



**April 15-16, 2010**

# Tear off the mask to get to the truth of these important topics...

## **CODING, BILLING AND MORE.**

Guidelines for evaluating unbundled medical and surgical claims, including inclusive procedures, coding/procedure watch list, evaluating the coding/bundle, coding/billing, unproven procedures & combination codes watch list, evaluating the operative report, surgical package, rebundling tools and tips, factors impacting amount billed, Evaluation and Management (E&M) codes, modifiers, plan language, new trends, "red flags" for review, web sites and resources, "hands-on" exercises, and actual claim cases.

## **HOSPITAL AND PPO ISSUES.**

Guidelines for evaluating unbundled and/or inclusive hospital charges, patient and/or provider convenience items, level of care issues, codes to watch, and creative billing issues, implant pricing/documentation/coverage, quantifying discount/negotiation, outpatient facility cost reduction, intra-operative monitoring, robotic assistance, medical management strategies, "audit" opportunities/preparation, and "never events" -- will they ever stick? We'll provide guidelines, helpful web sites, claims examples and a chance for group discussion to share your solutions for pro-active handling.

## **FRAUD AND ABUSE.**

All new claims and guidelines to help you identify, deter, and investigate fraud, including electronic environment, electronic medical records, technology issues, controversial treatments, pre- vs. post-pay reviews, provider verification, reviewing medical records, "system attacks", new diagnostic schemes & testing, genetic testing, medical necessity issues, medical identity theft, emerging health care schemes, specific types of potential scams, "red flags" to watch for, obstacles, helpful web sites and actual case examples.

## **LET'S RANT.**

Your opportunity to speak your mind. What do you think is happening in the industry and where do you believe we are headed? We encourage you to bring your issues to the group for open pro-active discussion.

Sessions run from 8:30 to 4:30...

...so don't let the good times roll too soon!



## **LAST CHANCE FOR 2009 MATERIAL AND THE ONLY CHANCE FOR "HANDS-ON" CLAIMS TRAINING IN 2010!**

Presented by Schwabacher Health Insurance Consulting. Your trainer, Karen "No, this is my real face" Schwabacher.

### **DETAILS**

New Orleans, April 15-16, 2010

The Bienville House Hotel is located in the historic French Quarter. Room rates are \$139 per night for Wednesday/Thursday and \$159 per night for Friday/Saturday. Rate cutoff is March 7, 2010. Call (800) 535-7836 or (504) 529-2345 and ask for the Schwabacher room block.

### **"Hands-On" Claims Training...**

gives you information you can use today to handle difficult issues and save money at the same time. Our job is to provide resources you can make your own, knowledge that enables claims managers, supervisors, case managers, auditors, trainers, and senior claims examiners to meet new challenges. Plus you'll get lively discussions, networking with your peers, useful examples (and tacky prizes). Many different perspectives will share their experiences around the table, including claims administration, reinsurance and managed care. "Hands-On" Claims Training workshops are fast-paced, energetic, high quality, and the best value you're likely to find.

"Hands-On" Claims Training can also come to your office. Call for details on topics available.

### **Home of the Claims Review HOTLINE!**

Schwabacher Health Insurance Consulting  
6802 N. Table Mountain Rd.  
Tucson, AZ 85718  
(520) 529-2010 [www.SHICinc.com](http://www.SHICinc.com)  
Sponsorship opportunities are available.  
Contact Karen for more information.



## REGISTRATION FORM

YES! I'm not afraid to show my real face at the two full days of "Hands-On" Claims Training in New Orleans.

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NAME

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TITLE

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### ADDITIONAL ATTENDEES

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**YOUR registration**

**\$695**

PLUS additional registrations:

\_\_\_\_\_ x \$645 = \_\_\_\_\_

Total enclosed:

\_\_\_\_\_

An additional discount is available for four or more attendees. Call for details.

Cancellations after the hotel cut-off date will receive a 50% refund,  
or the option to apply the full cost to a later workshop.

Please make checks (no credit cards) payable to  
Schwabacher Health Insurance Consulting, Inc.

Send to 6802 N. Table Mountain Rd. Tucson, AZ 85718 Email SHICinc@aol.com. Phone (520) 529-2010.